<table>
<thead>
<tr>
<th>Organization</th>
<th>Type of Internship</th>
<th>City</th>
<th>State</th>
<th>Position Title</th>
<th>Major(s)/Minors(s)</th>
<th>Class year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Global Partners LP</td>
<td>Business Development</td>
<td>San Francisco</td>
<td>CA</td>
<td>Terminal Operations Intern</td>
<td>French, Economics</td>
<td>2017</td>
</tr>
<tr>
<td>Motivate Design</td>
<td>Research and Design</td>
<td>New York</td>
<td>NY</td>
<td>Intern</td>
<td>Engineering Psychology</td>
<td>2017</td>
</tr>
<tr>
<td>SapientNitro</td>
<td>Project Management</td>
<td>New York</td>
<td>NY</td>
<td>Account Coordinator Intern</td>
<td>History, Communications &amp; Media Studies</td>
<td>2016</td>
</tr>
<tr>
<td>SapientNitro</td>
<td>Presentation, Client Service</td>
<td>Boston</td>
<td>MA</td>
<td>Junior Associate Program Manager</td>
<td>English, CMS</td>
<td>2016</td>
</tr>
<tr>
<td>Sqrrl Data</td>
<td>Writing, Campaign Management</td>
<td>Cambridge</td>
<td>MA</td>
<td>Marketing Intern</td>
<td>Political Science</td>
<td>2017</td>
</tr>
<tr>
<td>Schweppes Zimbabwe</td>
<td>Systems Design</td>
<td>Harare</td>
<td>Zimbabw</td>
<td>Information Technology Intern</td>
<td>Electrical Engineering</td>
<td>2017</td>
</tr>
</tbody>
</table>
The Clorox Company | www.thecloroxcompany.com

- Sarah Vivinetto (Mechanical Engineering, Engineering Management, 2016)
- Packaging Development Intern
- Full-time, 40 hours per week
- Paid

**What do you do as an intern at this organization?**

At the beginning of the summer, each intern is given one project with one mentor. You work exclusively on this project for the entire summer. Each project involves a different product and set of challenges, but your mentor helps you find useful resources and guides you in the right direction.

**How did you find your internship?**

Society of Women Engineers National Conference

**What do you enjoy most about your internship?**

I loved how the full-time employees never told you what to do. They wanted each intern to truly discover his/her own methods and ideas. This gave me a real opportunity to think outside the box and create my own test methods, project schedule, and daily tasks.

**What do you find challenging?**

At first, it was challenging to work in a field that I knew nothing about (packaging). However, throughout the summer, I realized this was not a real issue. Clorox wanted the interns to conduct scientific problem solving, which is what engineers do every day!

**What advice would you offer to someone who wants to make the most of an internship like yours?**

Be open to doing work that is outside your comfort zone (or what you learn in school). Also, don’t be afraid to ask for help.

**About the Organization**

The Clorox Company

Pleasanton, CA

Clorox is a global company with leading brands that have become household names: our namesake bleach and cleaning products; Green Works® naturally derived cleaning products; Ayudín® and Poett® home care products; Pine-Sol® dilutable cleaner; Fresh Step® cat litter; Kingsford® charcoal; Hidden Valley® and KC Masterpiece® dressings and sauces; Brita® water filtration products; Glad® bags, wraps and containers; and Burt's Bees® natural personal care products. We manufacture products in more than two dozen countries and market them in more than 100 countries. Clorox trades on the New York Stock Exchange under the symbol CLX.
Global Partners LP | www.globalp.com

- Edward Connolly (French, Economics, 2017)
- Terminal Operations Intern
- Full-time, 40 hours per week
- Paid

What do you do as an intern at this organization?
Daily, I organize and compile information for filings, meetings, and briefings, all in the name of improving the operation of Global’s terminals. In the long-term, all summer interns work on a small group project aimed at improving the bottom lines of Global’s convenience and grocery stores.

How did you find your internship?
Family/friend referral

What do you enjoy most about your internship?
Global is a great company because of the people who work here. They are motivated, detail-oriented, youthful, and friendly, and those attitudes are shown in the company's growth and success in the past 7 years.

What do you find challenging?
Trying to find time to complete the daily work, the long-term projects and tasks, as well as making the most of the networking opportunities that are everywhere; you can’t hope to bother everybody you see in the name of networking and still expect the work to get done.

What advice would you offer to someone who wants to make the most of an internship like yours?
Apply early (prior to February, if possible) and thoroughly research the company beforehand. During the internship, take the time to ask questions and to learn everything that is going on. For example, if I hear an acronym I do not know, I write it down and look it up.

About the Organization
Global Partners LP
Waltham, MA

A publicly traded master limited partnership, Global is a midstream logistics and marketing company that owns, controls, or has access to one of the largest terminal networks of petroleum products and renewable fuels in the Northeast. Global is also one of the largest distributors of gasoline, distillates, residual oil, and renewable fuels to wholesalers, retailers, and commercial customers in New England and New York. The Partnership is a leader in the transportation of crude oil and other products by rail across its "virtual pipeline" from the mid-continental U.S. and Canada to the East and West Coasts for distribution to refineries and others. With approximately 1,600 locations, primarily in the Northeast, Global also is one of the largest independent owners, suppliers and operators of gasoline stations and convenience stores. Global is No. 180 in the Fortune 500 list of America’s largest corporations.
Hunter Roberts Construction Group | www.hrnc.com

- Emily Gill (Electrical Engineering, 2016)
- Project Management Intern
- Full-time, 40 hours per week
- Paid

What do you do as an intern at this organization?
I work with different project managers on a construction site doing process submittals, document control, assisting with QAQC, and contributing to weekly meetings.

How did you find your internship?
LinkedIn

What do you enjoy most about your internship?
I enjoy working on a 320 million dollar project. The stakes are high. I like being in a fast-paced environment with highly motivated professionals. I also enjoy learning about construction management—a field I did not know about prior to the internship.

What do you find challenging?
Sometimes, the days are slow and there is not that much work for me to do.

What advice would you offer to someone who wants to make the most of an internship like yours?
If you are an engineer who is uncertain of how technical of a career you would like, I would recommend this internship.

About the Organization
Hunter Roberts Construction Group
New York, NY

Since 2005, Hunter Roberts' professionals have provided construction services for over 750 projects valued at over $5 billion. Our construction staff is handpicked based on their achievements leading some of the most complex projects across the Metropolitan regions of New York, New Jersey, and Pennsylvania. Our pre-construction efforts are second to none. Our senior staff will provide insights and direction and inspire every member of the project team. We will exceed your expectations. We constantly challenge our project teams to make smart choices. Our teams will develop creative solutions without compromising quality, safety or the integrity of the design. We are flexible and will make every effort to listen to your needs and goals and respond promptly with the information you need to make efficient and effective decisions. The entire Hunter Roberts Construction Group organization is designed to help you achieve your vision.
What do you do as an intern at this organization?
As an operations assistant at J. Calnan & Associates, you assist project managers/project executives in the development of commercial buildings. This includes organizing weekly meetings as well as contacting subcontractors throughout the project.

How did you find your internship?
J. Calnan is a Tufts alumnus who I knew prior to going to school at Tufts. I reached out to him and then went in for an interview with people in high positions throughout the company.

What do you enjoy most about your internship?
What I enjoyed most about this internship is that it included both office work as well as field work. It is a great job for those who want to work in a professional setting but also enjoy working in the field.

What do you find challenging?
The most challenging aspect of this internship is learning the different types of software that are used. I learned how to use PlanGrid, Viewpoint, and Bluebeam software.

What advice would you offer to someone who wants to make the most of an internship like yours?
If you want to make the most of this internship, truly appreciate the group of men and women that you work with. The team dynamic of this company was amazing, which made the entire experience that much better.
Motivate Design | www.motivatedesign.com

- Brianna Mignano (Engineering Psychology, 2017)
- Intern
- Part-time, 24 hours per week
- Unpaid

**What do you do as an intern at this organization?**
As an intern, I worked closely with the research and design teams on both internal and external projects, studying the user experience design process. Research included working with the team during usability tests and analyzing the resulting data, while design included wire framing and site mapping. In addition, I contributed to the company's marketing plan. At the end of the summer, I finished up my internship by creating a portfolio piece that pulled together my research and design skills into a self-driven project.

**How did you find your internship?**
I found Motivate Design through LinkedIn and reached out to their Business Partnerships Lead about internship opportunities.

**What do you enjoy most about your internship?**
What I loved most about my internship was that I had the opportunity to work in all aspects of user experience design, from research to testing to early prototyping. In addition, I had the opportunity to work on projects with a range of clients in industries including pharmaceutical, social networking, and food and beverage. Lastly, I found everyone in the office to be super welcoming, approachable, and really interested in what I wanted to learn more about.

**What do you find challenging?**
What I found most challenging was keeping up with all the projects that were going on in the office at one time, especially because I wanted to work on almost every single one.

**What advice would you offer to someone who wants to make the most of an internship like yours?**
While you can work primarily with either the research or design team, I would advise you to keep an open mind and try working with both. You’ll get to see projects from start to finish, which will give you a more comprehensive understanding of the user experience design process. Also, since there are so many great projects to work on with tons of different clients, I would definitely suggest speaking up if there’s a particular project you’d like to work on.

**About the Organization**
Motivate Design
New York, NY

We innovate through design thinking to create exceptional experiences for brands, products and services that help humanize technology, enrich people’s lives and transform businesses.
Matthew Yaspan (Computer Science, Economics, 2016)
Statistical Analyst
Full-time, 30 hours per week
Paid

What do you do as an intern at this organization?
I create and test statistical models that evaluate baseball players and baseball strategies; and I provide statistical descriptions of players or strategies to give the rest of the team a better sense of the information involved in decision making.

How did you find your internship?
I applied online through the MLB Team Jobs site.

What do you enjoy most about your internship?
First and foremost, I love baseball, so going to work at Yankee Stadium every day is sort of like going to Disney World every day. I enjoy that I am not treated with kid gloves as an intern. After about an hour of on-boarding, I was an analyst.

What do you find challenging?
Like I said above, I was thrown right into a project about an hour into being employed by the Yankees. So when I encounter errors in my code that I don’t understand or my results are off that can be tough. Still, I receive plenty of help.

What advice would you offer to someone who wants to make the most of an internship like yours?
Work hard to make yourself a good analyst before even applying. There’s an unlimited supply of people who want to work for a professional sports team. You need to show from the get-go how good you are and that you can help immediately.

About the Organization
New York Yankees
Bronx, NY

The New York Yankees are an American professional baseball team based in the Bronx, New York City, New York, that competes in Major League Baseball (MLB). They are organized in the American League's (AL) East division. The Yankees are one of two MLB clubs based in New York, the other being the New York Mets. The team is owned by Yankee Global Enterprises, an LLC controlled by the family of George Steinbrenner, who purchased the team in 1973.

- Alex King (Computer Science, 2017)
- Software Engineering Intern
- Full-time, 40 hours per week
- Paid

What do you do as an intern at this organization?
I work on the Ecommerce Feature Development team. Two other interns and I are spending the summer iteratively prototyping a web-based service that would provide product lookup to Nordstrom customers. Each day, I meet with my co-interns, our mentors, and work on our code base to improve our project.

How did you find your internship?
A listing found on Indeed.com, a job search engine.

What do you enjoy most about your internship?
There are many different sectors of technology at Nordstrom outside of the website (Ecommerce) team, and I love that I was assigned to work on customer-facing technology. In addition, our manager opted to assign us a project as opposed to simply doing small tasks with pre-existing code. This has made for a more independent and exciting experience.

What do you find challenging?
The greatest skill I have had to hone this summer is communication and collaboration on a team headed for a common goal. It is not hard to communicate successfully, but I underestimated just how large of a component it is to success. Knowing how to take the initiative to ask for help is important, as is knowing how to discuss project details with team members who do not always have the same vision as you.

What advice would you offer to someone who wants to make the most of an internship like yours?
Internships are out there, and you don't always have to have an "in" with a company to get an interview. I recommend reading online about what computer science student resume should contain and having multiple people proof yours by September or October. Apply to internships before, during, and after Thanksgiving; look out for December 1st deadlines in particular.

About the Organization
Nordstrom, Inc.
Seattle, WA

Nordstrom, Inc. is a leading fashion specialty retailer offering compelling clothing, shoes and accessories for men, women and children. Since 1901, we've been committed to providing our customers with the best possible service—and to improving it every day. This commitment has taken us from a small Seattle shoe shop to the leading fashion specialty retailer we are today. We're proud to serve customers at 304 stores in 38 states and Canada. Customers are served at 118 full-line stores in the U.S. and Canada, 178 Nordstrom Rack locations, five Trunk Club clubhouses—a personalized styling service—two Jeffrey boutiques and one clearance store. We also serve customers online in 96 countries through Nordstrom.com.
Tufts Internship Profiles 2015

SapientNitro | www.sapientnitro.com

- Nicole Brooks (History, Communications & Media Studies, 2016)
- Account Coordinator Intern
- Full-time, 40 hours per week
- Paid

What do you do as an intern at this organization?
As an Account Coordinator Intern, you shadow a mentor within the respective domain you've been assigned. You’ll assist him/her in projects, complete tasks, and help the team in any way possible. You also collaborate with other interns for a final intern project presentation, which is presented to executives at the end of internship.

How did you find your internship?
Imaginet e-mail newsletter

What do you enjoy most about your internship?
I loved being able to work in and explore different domains at the internship and find what really interested me. I was fortunate to work on a very social account and participated in photoshoots, content concepting, and client-facing meetings/pitches. I also gained a lot of experience in social analytics and creative. I came in knowing nothing about advertising and was quickly taken aback by how creative and detailed working with an agency is. I really enjoyed every second of my internship. The Intern Project is something I'm extremely proud of, and the internship program itself is a great way to not only immerse yourself in an agency environment, but also to surround yourself with people who are continually thinking out of the box and trying to launch the next big thing. The work culture at Sapient is amazing and extremely collaborative.

What do you find challenging?
Balancing mentor work with work on the intern project was challenging.

What advice would you offer to someone who wants to make the most of an internship like yours?
Reach out and meet every person that interests you, as well as people who are in domains you don't know much about. Everyone in the New York office was so helpful and willing to speak with any intern throughout the entire summer. Be sure to network and learn from people at Sapient; they are such an innovative agency with great thinkers and problem solvers.

About the Organization
SapientNitro
New York, NY

We're a bunch of restless and curious, creative, smart, and passionate people looking to reimagine what is possible when technology and story meet. Our collaborative culture celebrates breakthrough ideas and the diverse people who dream them and make them real through a unique connectedness of perspectives and disciplines. In a world defined by rapid-fire seismic shifts in the way people live and the tools at their disposal, we believe a culture that celebrates transformation - and the power of human potential to shape it - is the optimal breeding ground for progress. When you connect the right mix of minds and passions, and give them a place to change the world, they do.
Alexis O'Connell (English, CMS, 2016)
Junior Associate Program Manager
Full-time, 40 hours per week
Paid

**What do you do as an intern at this organization?**
My tasks as an intern at SapientNitro include preparing for and attending client meetings, planning and following up with project timelines, conducting usability tests, and working with my fellow interns to complete a project pitch—which we actually presented to the client.

**How did you find your internship?**
I found my internship through Imaginet, Tufts' Marketing and Advertising club.

**What do you enjoy most about your internship?**
I enjoy SapientNitro's culture. The office has a work hard, play hard mentality and everyone is willing to talk frankly about their experiences in the industry. Crafting and delivering a client pitch was also a highlight of the internship. My fellow interns and I operated like a mini-agency throughout the summer to produce this final project.

**What do you find challenging?**
Balancing my standard responsibilities with my desire to explore different domains within the agency is sometimes difficult. That said, most people in the office are happy to share their expertise and explain what they do.

**What advice would you offer to someone who wants to make the most of an internship like yours?**
Be persistent throughout the application process. Once you're there, take initiative and talk to people at the company. Keep track of what you accomplish each day so that you can adjust your experience to meet your expectations.

**About the Organization**
SapientNitro
Boston, MA

Sapient is a new breed of agency that redefines storytelling for an always-on world. We’re changing the way our clients engage today’s connected consumers by uniquely creating integrated, immersive stories across brand communications, digital engagement, and omni-channel commerce. We call it Storyscaping, where art and imagination meet the power and scale of systems thinking. SapientNitro’s unique combination of creative, brand and technology expertise results in one global team collaborating across disciplines, perspectives and continents to create game-changing success for our Global 1000 clients, such as Chrysler, Citi, The Coca-Cola Company, Lufthansa, Target, and Vodafone, in 31 cities across The Americas, Europe and Asia-Pacific.
Ethan Kopit (Political Science, 2017)  
Marketing Intern  
Full-time, 50 hours per week  
Paid

**What do you do as an intern at this organization?**
As an intern, I manage and help write much of the content that gets pushed to the website. I also generally manage campaigns via emails, tradeshows, webinars, etc. that create leads for the sales teams.

**How did you find your internship?**
Jumbo Jobs

**What do you enjoy most about your internship?**
Sqrrl couples a higher level of responsibility with flexible hours and good pay. Plus, even though many of my tasks are independent, the managing staff makes sure that I learn the fundamentals of marketing.

**What do you find challenging?**
Time management and research into how to perform a task is 100% on me as an employee. If you need someone to tell you what to do, when to do it, or how to do it, you might need to step your game up.

**What advice would you offer to someone who wants to make the most of an internship like yours?**
Be humble and understand that a good deal of stuff might be "outside your job description" and you should learn how to do it, do it effectively, then move on. I think Sqrrl takes rolling applications.

**About the Organization**
Sqrrl Data  
Cambridge, MA

Sqrrl is the Big Data Analytics company that lets organizations pinpoint and react to unusual activity by uncovering hidden connections in their data. Sqrrl Enterprise is Sqrrl’s linked data analysis platform that gives analysts a way to visually investigate these connections, allowing them to rapidly understand their surrounding contexts and take action. At the core of Sqrrl’s architecture are a variety of Big Data technologies, including Hadoop, link analysis, machine learning, Data-Centric Security, and advanced visualization.
Zimbabwe Career Connect Program - Schweppes Zimbabwe | www.schweppes.co.zw

- Ryan Maponga (Electrical Engineering, 2017)
- Information Technology intern
- Full-time, 45 hours per week
- Unpaid but receiving Career Center Internship Grant

What do you do as an intern at this organization?
I do daily checks on the status of the company’s servers early in the morning. I am working on the installation and configuration of a bio-metric check-in system.

How did you find your internship?
I saw a Facebook post in a professional group and from there just followed up on details.

What do you enjoy most about your internship?
I am learning relatively new things and I am surrounded by positive people!

What do you find challenging?
I manage a lot of expectations from my supervisor; however, that also pushes me to do more.

What advice would you offer to someone who wants to make the most of an internship like yours?
Just apply yourself. Sometimes you might find yourself without tasks, but that’s the time to take initiative – while being aware of your role and what is acceptable to do, of course.

About the Organization
Zimbabwe Career Connect Program - Schweppes Zimbabwe
Harare, Zimbabwe

Schweppes Zimbabwe Limited is a manufacturer and distributor of non-carbonated, still beverages under license from The Coca-Cola Company. The product portfolio currently includes cordials, fruit juices, bottled water and flavored drinks. These products are marketed under well renowned brand names: Mazoe, Minute Maid, Schweppes Water and Ripe ‘n’ Ready.