Loomis Sayles Undergraduate Summer Internship Development Program (USID)

**Summer 2020: June 1st - August 7th**

Each summer, approximately 20 positions are offered in a variety of departments throughout the company, including investment and non-investment teams. Positions include:

- Client Service
- Community Investments
- Corporate Communications
- Credit Research
- Emerging Markets
- Equity
- Fixed Income
- Investment Operations
- Legal & Compliance
- Quantitative Research
- Risk Management
- Technology

**Prerequisites:**
- GPA of 3.0 or above
- Rising juniors or seniors
- First-generation college student
- Under-represented in the investment industry
- Receiving 50% or more financial aid

Internships post 11/8/19
Applications close 12/31/19

This 10-week, paid summer internship program is offered to undergraduate students. The program offers a holistic approach to the student’s work experience and professional development. Most importantly, we seek applicants interested in growing all of their professional capacities.

**The internship is a first-generation college program. We seek a diverse range of students who are currently under-represented in the investment industry. Students who receive 50% or more financial aid are also encouraged to apply. Need-based housing available for qualified candidates.**

Students gain hands-on work experience on a team, and also participate in a series of regular workshops. The internship aims to strengthen each intern’s personal, professional and technical capabilities in preparation for the workforce.

Interns are recruited through a variety of sources, including Loomis Sayles’ partnerships, such as:

- Girls Who Invest
- Janey Scholars
- Noonan Scholars
- Posse
- SquashBusters
- Summer Search
- The Crimson Summer Academy
- The Partnership
- uAspire
- 10,000 Degrees
THE PROGRAM

Work experience is coupled with a professional development program focused on verbal and written communication, creative thinking, work ethic, teamwork, networking, decision-making, flexibility, problem-solving, critical thinking and conflict resolution. Workshops are held twice a week and include both mandatory and optional offerings.

In addition, students participate on a team project with a pre-assigned topic. Projects cover an array of investment and non-investment topics. Interns present their findings to supervisors and senior management at the conclusion of the internship in August.

Past topics are included below but vary each summer:

• Analysis of the US Economic Cycle
• Best Practices: Hiring/Recruiting/Reviews
• Distributed Ledger Technology/Blockchain
• ETF Sales: How to Connect with Millennials
• Financial Analysis of Not-For-Profits
• Future of Social Media
• Measuring Carbon Footprint
• Payer Systems: the Best and the Brightest
• Solar Panel Trends
• The Health of the Recycling Industry
• Uses of Artificial Intelligence
• Wellness in Corporate America

DEVELOPMENT OPPORTUNITIES

- Accepting and Giving Constructive Feedback
- Bloomberg Certification
- Community Service
- Equity 101
- Emotional Intelligence
- Excel Training
- Financial Modeling
- Fixed Income Basics
- Interview Prep and Practice
- Making The Most of Your Linked-In
- Meditation
- Negotiating Job Offers
- Personal Branding
- Professional Dining
- Professional Communications
- Resume Writing Workshop
- Teamwork and Collaboration